Case Study Quality Inn - Des Moines 155 Room, 65% Occupancy

C3 DeltaWash

Case Summary:

Hotel seeks opportunities to both reduce costs and promote sustainability initiative.

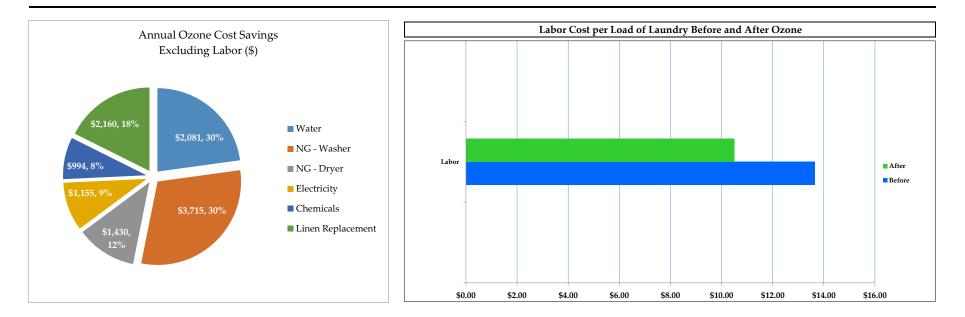
Ozone on Demand Laundry Experience:

Total annual savings including productivity gains exceed \$30,000. Annual water consumption reduced by over 300,000 gallons. Dry times reduced by over 25% allowing overall through-put times to go down by over 15 minutes per load cycle savings nearly two hours per day in processing times.

Ozone Laundry Results:

Expense Savings	\$ / Load	\$ / Month	\$ / Year
Water	\$0.39	\$233	\$2,796
Nat Gas Washers	\$0.52	\$310	\$3,715
Nat Gas Dryers	\$0.20	\$119	\$1,430
Electricity	\$0.16	\$96	\$1,155
Chemicals	\$0.14	\$83	\$994
Linen Replacement	\$0.30	\$180	\$2,160
Total	\$1.70	\$1,021	\$12,250

Laundry Statistics:			
Washers	Dryers	Shifts	
3 - 60 Lbs	3 - 75 Lbs	1 - 10 hr, 2 FTE	
Wash Loads per Day:		20	



DeltaWash Case Study www.deltawash.com